



## MBTI PERSONALITY TEST

### WHICH CAREER IS RIGHT FOR YOU?

1. **At a party do you:**
  - a. Interact with many, including strangers
  - b. Interact with a few, known to you
2. **Are you more:**
  - a. Realistic than speculative
  - b. Speculative than realistic
3. **Is it worse to:**
  - a. Have your "head in the clouds"
  - b. Be "in a rut"
4. **Are you more impressed by:**
  - a. Principles
  - b. Emotions
5. **Are more drawn toward the:**
  - a. Convincing
  - b. Touching
6. **Do you prefer to work:**
  - a. To deadlines
  - b. Just "whenever"
7. **Do you tend to choose:**
  - a. Rather carefully
  - b. Somewhat impulsively
8. **At parties do you:**
  - a. Stay late, with increasing energy
  - b. Leave early with decreased energy
9. **Are you more attracted to:**
  - a. Sensible people
  - b. Imaginative people
10. **Are you more interested in:**
  - a. What is actual
  - b. What is possible
11. **In judging others are you more swayed by:**
  - a. Law than circumstances
  - b. Circumstances than laws
12. **In approaching others is your inclination to be somewhat:**
  - a. Objective
  - b. Personal
13. **Are you more:**
  - a. Punctual
  - b. Leisurely
14. **Does it bother you more having things:**
  - a. Incomplete
  - b. Completed
15. **In your social groups do you:**
  - a. Keep abreast of other's happenings
  - b. Get behind on the news
16. **In doing ordinary things are you more likely to:**
  - a. Do it the usual way
  - b. Do it your own way
17. **Writers should:**
  - a. "Say what they mean and mean what they say"
  - b. Express things more by use of analogy
18. **Which appeals to you more:**
  - a. Consistency of thought
  - b. Harmonious human relationships
19. **Are you more comfortable in making:**
  - a. Logical judgments
  - b. Value judgments
20. **Do you want things:**
  - a. Settled and decided
  - b. Unsettled and undecided
21. **Would you say you are more:**
  - a. Serious and determined
  - b. Easy-going
22. **In phoning do you:**
  - a. Rarely question that it will all be said
  - b. Rehearse what you'll say
23. **Facts:**
  - a. "Speak for themselves"
  - b. Illustrate principles
24. **Are visionaries:**
  - a. somewhat annoying
  - b. rather fascinating
25. **Are you more often:**
  - a. a cool-headed person
  - b. a warm-hearted person
26. **Is it worse to be:**
  - a. unjust
  - b. merciless



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27. **Should one usually let events occur:**
  - a. by careful selection and choice
  - b. randomly and by chance
28. **Do you feel better about:**
  - a. having purchased
  - b. having the option to buy
29. **In company do you:**
  - a. initiate conversation
  - b. wait to be approached
30. **Common sense is:**
  - a. rarely questionable
  - b. frequently questionable
31. **Children often do not:**
  - a. make themselves useful enough
  - b. exercise their fantasy enough
32. **In making decisions do you feel more comfortable with:**
  - a. standards
  - b. feelings
33. **Are you more:**
  - a. firm than gentle
  - b. gentle than firm
34. **Which is more admirable:**
  - a. the ability to organize and be methodical
  - b. the ability to adapt and make do
35. **Do you put more value on:**
  - a. infinite
  - b. open-minded
36. **Does new and non-routine interaction with others:**
  - a. stimulate and energize you
  - b. tax your reserves
37. **Are you more frequently:**
  - a. a practical sort of person
  - b. a fanciful sort of person
38. **Are you more likely to:**
  - a. see how others are useful
  - b. see how others see
39. **Which is more satisfying:**
  - a. to discuss an issue thoroughly
  - b. to arrive at agreement on an issue
40. **Which rules you more:**
  - a. your head
  - b. your heart
41. **Are you more comfortable with work that is:**
  - a. contracted
  - b. done on a casual basis
42. **Do you tend to look for:**
  - a. the orderly
  - b. whatever turns up
43. **Do you prefer:**
  - a. many friends with brief contact
  - b. a few friends with more lengthy contact
44. **Do you go more by:**
  - a. facts
  - b. principles
45. **Are you more interested in:**
  - a. production and distribution
  - b. design and research
46. **Which is more of a compliment:**
  - a. "There is a very logical person."
  - b. "There is a very sentimental person."
47. **Do you value in yourself more that you are:**
  - a. unwavering
  - b. devoted
48. **Do you more often prefer the**
  - a. final and unalterable statement
  - b. tentative and preliminary statement
49. **Are you more comfortable:**
  - a. after a decision
  - b. before a decision
50. **Do you:**
  - a. speak easily and at length with strangers
  - b. find little to say to strangers
51. **Are you more likely to trust your:**
  - a. experience
  - b. hunch
52. **Do you feel:**
  - a. more practical than ingenious
  - b. more ingenious than practical
53. **Which person is more to be complimented – one of:**
  - a. clear reason
  - b. strong feeling



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### WHICH CAREER IS RIGHT FOR YOU?

**54. Are you inclined more to be:**

- a. fair-minded
- b. sympathetic

**55. Is it preferable mostly to:**

- a. make sure things are arranged
- b. just let things happen

**In relationships should most things be:**

- 56.**
- a. re-negotiable
  - b. random and circumstantial

**57. When the phone rings do you:**

- a. hasten to get to it first
- b. hope someone else will answer

**58. Do you prize more in yourself:**

- a. a strong sense of reality
- b. a vivid imagination

**59. Are you drawn more to:**

- a. fundamentals
- b. overtones

**60. Which seems the greater error:**

- a. to be too passionate
- b. to be too objective

**61. Do you see yourself as basically:**

- a. hard-headed
- b. soft-hearted

**62. Which situation appeals to you more:**

- a. the structured and scheduled
- b. the unstructured and unscheduled

**63. Are you a person that is more:**

- a. routinized than whimsical
- b. whimsical than routinized

**64. Are you more inclined to be:**

- a. easy to approach
- b. somewhat reserved

**65. In writings do you prefer:**

- a. the more literal
- b. the more figurative

**66. Is it harder for you to:**

- a. identify with others
- b. utilize others

**67. Which do you wish more for yourself:**

- a. clarity of reason
- b. strength of compassion

**68. Which is the greater fault:**

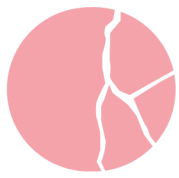
- a. being indiscriminate
- b. being critical

**69. Do you prefer the:**

- a. planned event
- b. unplanned event

**70. Do you tend to be more:**

- a. deliberate than spontaneous
- b. spontaneous than deliberate



## MBTI PERSONALITY TEST

### SCORING

Col1			Col2			Col 3			Col4			Col5			Col6			Col7		
A	B		A	B		A	B		A	B		A	B		A	B		A	B	
1			2			3			4			5			6			7		
8			9			10			11			12			13			14		
15			16			17			18			19			20			21		
22			23			24			25			26			27			28		
29			30			31			32			33			34			35		
36			37			38			39			40			41			42		
43			44			45			46			47			48			49		
50			51			52			53			54			55			56		
57			58			59			60			61			62			63		
64			65			66			67			68			69			70		
Copy to						Copy to						Copy to								

E	I					S	N					T	F					J	P	

1. Copy your answers to this answer key carefully.
2. Count the number of checks in each of the A and B columns, and total at the bottom.
3. Copy the totals for Column 2 to the spaces below the totals for Column 3. Do the same for Columns 4 and 6.
4. Add totals downwards to calculate your totals.
5. Circle the letter with this highest score. This is your type. Bring your type to our next session.